

ANNUAL REPORT

1930



WOOLWORTH BUILDING
New York

THE NEW YORK

1840

NEW YORK

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New York, N. Y.
February 26, 1931.

TO THE STOCKHOLDERS:

There is submitted herewith the annual report of your Company for 1930.

Net profits, after all charges except Preference Stock dividends paid, amounted to \$1,104,324.51, compared with \$1,021,385.50 for 1929. Total sales for the year were \$38,117,073.01 made up of retail sales amounting to \$37,009,933.90 and jobbing sales of \$1,107,139.11, compared with total sales in 1929 of \$36,943,122.40, of which \$33,519,529.65 were retail sales and \$3,423,592.75 jobbing sales. From this it will be seen that retail sales increased \$3,490,404.25 and jobbing sales decreased \$2,316,453.64.

Retail sales in dollars for the year showed an increase of over 10%, but in tons of merchandise sold the increase was over 21%. Our green coffee jobbing business shows a decline of \$2,316,453, caused both by lower prices and lower tonnage sold.

At the end of 1930 the company was operating a total of 711 branches, compared with 707 branches at the beginning of the year.

This is the sixth consecutive year in which the Grand Union organization has shown increased profits.

J. SPENCER WEED,
President.

THE GRAND UNION
AND ITS SUBSIDIARIES

CONSOLIDATED
January

ASSETS

Current assets:

Cash in banks and on hand									\$ 1,297,084.00
Accounts receivable, net of reserves:									
Coffee trading accounts					\$	73,680.64			
Trade and miscellaneous						436,743.94			
Advances to agents						43,119.87			553,544.45

Inventories:

Merchandise, materials and supplies, not in excess of cost or market					\$3,460,015.13				
Premiums advanced to customers, at cost					434,537.39			3,894,552.52	
Prepaid expenses, rent, insurance, taxes, etc.								134,107.67	
Total current assets								\$ 5,879,288.64	
Investments, at cost								55,774.13	
Employees' deposit funds								32,328.44	
Real Estate, at cost								377,326.54	
Machinery, fixtures and equipment, at cost					\$2,660,477.52				
Less, Allowance for depreciation					736,124.98			1,924,352.54	
Good will, trade-marks, etc.								5,285,527.09	
Deferred charges to operations								49,186.15	

\$13,603,783.53

We have examined the accounts of THE GRAND UNION COMPANY and its subsidiaries for the year ended December 31, 1930 have been charged to operations with the exception of two hundred thousand dollars, which has been added to goodwill. We certify that, in our opinion, the financial position of the companies at that date and the result of their operations

NION COMPANY
SUBSIDIARIES

BALANCE SHEET
3, 1931

LIABILITIES

Current liabilities:

Acceptances under bankers' credits for importation of coffee	\$	146,514.48
Accounts payable:		
Coffee	\$	25,544.56
Trade		806,464.16
Accrued expenses, pay roll, insurance, property taxes, commissions, etc.		87,708.95
Accrued federal income taxes		96,033.76
Total current liabilities		<u>\$1,162,265.91</u>
Employees' fidelity deposits		49,997.45
Mortgages on real estate		24,500.00
Reserves for unredeemed premium tickets and contingencies		134,701.75
Minority stockholders of subsidiary company		7,544.70
		<u>\$1,379,009.81</u>

CAPITAL

Capital stock:

Convertible preference stock without par value:		
Authorized 500,000 shares, of which issued and outstanding at January 3, 1931, 166,718 shares of \$3 dividend series	\$8,335,900.00	
Common stock without par value:		
Authorized 1,000,000 shares, of which issued and outstanding at January 3, 1931, voting trust certificates for 270,348 shares	985,737.00	
	<u>\$9,321,637.00</u>	
Surplus, as annexed:	2,903,136.72	12,224,773.72
		<u>\$13,603,783.53</u>

and its Subsidiaries as at January 3, 1931. All development costs for the year and dollars expended during the first six months applicable to advance premium above balance sheet and the appended income account fairly reflect the consolidated for the fiscal year then ended.

LYBRAND, ROSS BROS. & MONTGOMERY
Accountants and Auditors

CONSOLIDATED INCOME ACCOUNT

For the fiscal year ended January 3, 1931

Retail sales										\$37,009,933.90	
Coffee jobbing sales										<u>1,107,139.11</u>	38,117,073.01
Cost of sales											<u>28,215,188.89</u>
Gross profit											\$ 9,901,884.12
Selling and general expenses:											
Store expenses, salaries of clerks, managers and superintendents and other expenses										\$7,563,691.23	
General expenses, including allowance for federal income taxes										956,369.62	
Depreciation of distributing equipment, etc.										<u>287,684.75</u>	8,807,745.60
Profit from operations											\$ 1,094,138.52
Add, Miscellaneous income, interest, etc.											<u>10,185.99</u>
Net income											<u><u>\$ 1,104,324.51</u></u>

CONSOLIDATED SURPLUS

January 3, 1931

Initial surplus adjusted	-	-	-	-	-	-	-	-	-	\$	904,290.62
Capital surplus adjusted	-	-	-	-	-	-	-	-	-		721,936.27
Earned Surplus:											
Balance, December 28, 1929, adjusted	-	-								\$	670,163.07
Net income for year ended January 3, 1931	-									<u>1,104,324.51</u>	
										\$1,774,487.58	
Less, Dividends paid	-	-	-	-						<u>497,577.75</u>	<u>1,276,909.83</u>
Total Surplus	-	-	-	-	-	-	-	-	-	\$	2,903,136.72

OFFICERS

J. SPENCER WEED,
President

LANSING P. SHIELD,
Vice-President

O. B. WESTPHAL,
Vice-President

W. C. McFEELY,
Secretary

H. G. BYINGTON,
Treasurer

